



OBDII Diagnostic Scanner

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Good day:

Thank you for inquiring about becoming a reseller. Our reseller program offers competitive margins for the AutoTap® OBD II Diagnostic Scanner and FlashScan, our GM tuner product

The AutoTap scanner is a professional grade diagnostic tool that end consumers can afford with an entry MSRP of \$199.95. Some of the key features are summarized below.

- √ Determine EPA readiness for all 1996 and newer vehicles
- √ Turn off the check engine light
- √ Customers can create their own customized virtual dashboard
- √ Read hundreds of EPA mandated and OEM specific engine codes
- √ Diagnose and repair Oxygen Sensors that rob engine fuel economy

FlashScan is the ultimate scan and tune tool for GM’s V8 PCMs. A few of the product features are summarized below:

- √ Unlimited customized tunes you can share with licensed users
- √ Tune Duramax and LS1 using the same product
- √ Modify over 100 PCM calibrations
- √ Log up to 25 minutes of data without a PC
- √ Retain CASE learn data for easy mail-order tuning
- √ High Speed PCM read and write
- √ Failsafe reflashing
- √ EFI training is available
- √ Speed/Density Tuning, no MAF required
- √ Lock/Unlock PCMs to protect your tunes

In the attached product menu, you will see a list of all of our products. The following chart describes the minimum initial investment:

Product Line	Minimum Initial Quantity	Minimum Initial Order Volume
AutoTap	6 pieces	
FlashScan	5 pieces OR	\$7,000

Terms are Net 30 upon credit approval. Prices are FOB Ottawa, Illinois.

I encourage you to visit www.autotap.com to learn more about AutoTap and FlashScan. We also maintain the website www.obdii.com as an informational source on OBD II technology.

Thank you for your interest in our products. Call, fax or e-mail our Customer Service Department to place orders or contact me if you have any further questions.

Cordially,
AUTOTAP / B&B ELECTRONICS MFG. CO.

Matt Williams
Business Development Manager

**AutoTap® Diagnostic Scan Tool – Reseller Pricing
October 24, 2005**

AutoTap for Windows or Palm						
Hardware	Software	Product Description	Model Number	MSRP	Reseller Price	Platinum Price*
√	√	AutoTap USB (ATU) or serial (ATS) hardware and OBDII Generic Parameters for ALL vehicles	ATU or ATS	\$199.95	\$159.95	\$139.95
	√	GM Enhanced Parameters (add-on)	GM	\$99.95	\$79.96	\$69.97
	√	Ford Enhanced Parameters (add-on)	FORD	\$99.95	\$79.96	\$69.97
	√	Chrysler Enhanced Parameters (add-on)	CHRYSLER**	\$99.95	\$79.96	\$69.97
	√	GM/Ford Enhanced Parameter (add-on)	GMFORD	\$169.95	\$135.96	\$118.97
	√	GM/Ford/Chrysler Enhanced Parameters (add-on)	ATENDOM**	\$249.95	\$199.96	\$174.97
	√	EFILive Scan V7 for ATU only	KATFLASHSCAN	\$438.00	\$350.40	\$306.60

**** Customers purchasing ATENDOM or CHRYSLER will receive the OBDIIMF cable at no additional charge.**

Accessories	Model Number	MSRP	Reseller Price
Male to Female OBDII Cable 1 meter long	OBDIIMF	\$29.95	\$25.46
Cable for Palm IIIx/VII	9M3C	\$19.95	\$13.97
Cable for Palm M10x	9MM100C	\$19.95	\$13.97
Cable for Palms with Palm's Universal Connector	9MPUC	\$19.95	\$13.97
Null Modem (Used with standard HotSync Cable)	9PMMNM	\$17.95	\$12.57

EFILive FlashScan

Platform	Product Description	Model Number	MSRP	Reseller Price (20%)	Platinum* Price (30%)
PC	FlashScan Scan Only	FlashScan-S	\$538.00	\$430.40	\$376.60
PC	FlashScan Personal Scan and Tune	FlashScan-P	\$699.00	\$559.20	\$489.30
PC	FlashScan Commercial Scan and Tune	FlashScan-C	\$849.00	\$679.20	\$594.30
PC	FlashScan Workshop Scan and Tune	FlashScan-W	\$6,980.00	\$5,584.00	\$4,886

* The Platinum Level Reseller price is for resellers that sell a minimum of 50 pieces per year. New resellers can qualify for this discount by making an initial purchase of 50 pieces, or by submitting a purchase order for delivery of 50 units during the subsequent 12 months. All resellers are required to adhere to B&B's Minimum Advertised Pricing policy:

B&B Electronics and EFILive require resellers to adhere to a Minimum Advertised Price (MAP) no more than a 5% discount from B&B and EFILive's MSRP.